

*Ho Chi Minh City, March 20, 2025*

## **REPORT OF THE FUND MANAGEMENT ACTIVITIES IN 2024**

*(According to Appendix XXV attached to Circular No. 98/2020/TT-BTC)*

*To: State Securities Commission*

### **I. Fund Information**

#### **1. Fund Name and Type:**

- Fund Name: DFVN Capital Appreciation Fund
- Abbreviation: "the Fund" or "DFVN-CAF"
- Fund Type: Open-end fund

#### **2. Investment Objectives:**

The DFVN-CAF aims to grow the capital and assets of investors, striving to outperform the growth of the Vietnam Stock Market (VN-Index) in the long term by primarily investing in listed stocks on the Vietnam Stock Market.

#### **3. Duration:**

The fund has an indefinite duration.

#### **4. Benchmark Portfolio:**

Not applicable.

#### **5. Profit Distribution Policy:**

As stated in the Prospectus, the Fund primarily invests in stocks with the main objective of capital growth in the medium and long term; therefore, it has limitations in dividend distribution. Profit distribution (if any) will be based on the audited financial statements of the Fund within the legal framework, as proposed by the Fund Management Company, approved by the Fund Representative Board, and passed by the General Meeting of Investors.

Profit distribution principles include:

- Profits distributed to investors are derived from current period profits or accumulated profits after the Fund has fulfilled all tax and financial obligations as per the law.
- The profit distribution rate must comply with the Fund's profit distribution policy as stipulated in the Fund's Charter and approved by the General Meeting of Investors.

- After distribution, the Fund must ensure sufficient capital to pay off due debts and other liabilities, and the Net Asset Value (NAV) of the Fund after profit distribution must not be less than VND 50 billion.
- In case of profit distribution in Fund Units, the Fund must have sufficient corresponding capital from undistributed post-tax profits based on the latest audited or reviewed financial statements.
- Profit distribution can be in cash or Fund Units. Distribution in Fund Units must be pre-approved by the General Meeting of Investors or the Fund Representative Board (if authorized by the latest General Meeting of Investors). Only investors listed as owning Fund Units on the record date are entitled to receive dividends from the Fund.
- The Fund Management Company must deduct all taxes, fees, and charges as per the law before distributing profits to investors.
- The Fund Management Company may distribute assets of the Fund to investors more than the realized profits, but the NAV of the Fund after distribution must not be less than VND 50 billion. The implementation plan, timeline, scale of asset distribution, and capital source must be approved by the General Meeting of Investors.

6. Number of Fund Units in Circulation as of December 31, 2024: 8,345,966.62 units

7. Changes in the Fund Charter during the Reporting Period:

The third Amended DFVN-CAF Fund Charter was approved by the General Meeting of Investors on April 24, 2024.

The changes are detailed in the Resolution of the annual General Meeting of Investors Fiscal Year 2023 dated April 24, 2024 posted on the company's website at:

[https://dfvn.com.vn/sites/default/files/info\\_disclosure\\_doc/Nghi%20quyet%20Dai%20hoi%20Nha%20dau%20tu%20Thuong%20nien%20Nam%20Tai%20chinh%202023\\_DFVN-CAF\\_2.pdf](https://dfvn.com.vn/sites/default/files/info_disclosure_doc/Nghi%20quyet%20Dai%20hoi%20Nha%20dau%20tu%20Thuong%20nien%20Nam%20Tai%20chinh%202023_DFVN-CAF_2.pdf)

8. Resolutions of the General Meeting of Investors during the Reporting Period:

On April 24, 2024, the General Meeting of Investors approved the following contents:

- Approval of the 2023 Performance Report of the DFVN-CAF;
- Approval of the 2023 audited Financial Statements of the DFVN-CAF;
- Approval of the 2024 budget plan for the operation of the Fund Representative Board of the DFVN-CAF:
  - ✓ Approval of the remuneration for the Fund Representative Board at VND 5,000,000/month/person;
  - ✓ Approval the total of 2024 remuneration of the members of the Fund Representative Board of the DFVN-CAF is VND 180,000,000.
- Approve the authorization of the Fund Representative Board to select 01 (one) audit company to perform auditing for the DFVN-CAF in fiscal year 2024;

- Approve the authorization of the Fund Representative Board to decide the price of the Fund Management Service to pay to the Fund Management Company, including:
  - ✓ The Fund Representative Board shall decide to change (increase, decrease) the price of the Fund Management Service but not exceed 1.5%\*NAV/year as stipulated in the DFVN-CAF's Fund Charter (Article 61.1);
  - ✓ The specific price of the Fund Management Service decided by the Fund Representative Board is disclosed by the Fund Management Company according to regulations, in accordance with the content specified in the Prospectus for application and implementation.
  - ✓ The application period of the price of the Fund Management Service will be considered by the Fund Representative Board on the basis of working with the Fund Management Company or the Fund Management Company's proposal.
  - ✓ The Fund Representative Board is entitled to a maximum of two (02) time to decide on the price of the Fund Management Service during the period from the effective date of this Resolution until the next Resolution of the General Meeting of Investors takes effect.
- Approve amendments, supplement of DFVN-CAF Charter.

**9. Comments from the Supervisory Bank ("SB") on Circular of Guiding the operation and management of securities investment funds:** Determination of NAV is in compliance with prevailing regulations, the Fund's Charter, Fund's prospectus.

## II. Fund Performance Report

1. Investment Portfolio and Net Asset Value of the Fund as of December 31 for the last 3 years:

- DFVN-CAF Portfolio Structure:

<b>Asset Structure</b>	<b>31/12/2024 (%)</b>	<b>31/12/2023 (%)</b>	<b>31/12/2022 (%)</b>
Listed Stocks	95.58	94.13	93.00
Cash and Cash Equivalents	3.92	5.32	6.27
Other Assets	0.50	0.55	0.73
<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

- Sector Allocation of Listed Stocks:

<b>Sector</b>	<b>DFVN-CAF</b>		
	<b>31/12/2024 (%)</b>	<b>31/12/2023 (%)</b>	<b>31/12/2022 (%)</b>
Finance	37.19	38.22	31.21
Real Estate	3.76	6.82	3.56
Consumer Goods	11.03	10.46	14.05
Retail	7.3	3.09	4.4

Sector	DFVN-CAF		
	31/12/2024 (%)	31/12/2023 (%)	31/12/2022 (%)
Industry	6.91	3.27	8.49
Information Technology	12.82	11.93	6.37
Cash	3.91	3.41	6.71
Building Materials	12.54	17.25	16.14
Utilities	1.25	3.38	6.3
Energy	3.29	2.17	2.76
<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

- Net Asset Value of the Fund:

Item	31/12/2024	31/12/2023	31/12/2022
Net Asset Value of the Fund (VND)	134,335,029,090	161,351,154,608	132,813,824,473
NAV per Fund Unit at the reporting date (VND/Unit)	16,095.80	13,891.27	12,299.93
Number of Fund Units in circulation (Unit)	8,345,966.62	11,615,286.07	10,797,931.20
Highest NAV per Fund Unit during the period (VND/Unit)	16,473.81	14,664.51	16,789.71
Lowest NAV per Fund Unit during the period (VND/Unit)	13,890.48	12,298.45	11,501.69

- Total Fund Profit:

Item (Unit: VND)	31/12/2024	31/12/2023	31/12/2022
<b>Investment income</b>	21,522,740,227	21,916,099,082	(37,607,055,577)
<i>Dividend income</i>	2,899,198,600	3,464,292,400	2,923,479,800
<i>Realized gain (losses) from disposal investments</i>	15,569,475,517	(3,001,885,934)	(9,375,643,099)
<i>Unrealized gain (losses) from investment revaluation</i>	2,800,753,433	21,298,363,734	(31,267,791,791)
<i>Other investment income</i>	253,312,677	155,328,882	112,899,513
<b>Total Fund Expenses</b>	3,200,454,428	4,102,539,800	3,999,149,741
<b>Total Fund Profit</b>	18,322,285,799	17,813,559,282	(41,606,205,318)

- Profit Distribution per Fund Unit during the reporting period: The Fund did not distribute profits during the reporting period.

- Operating Expense Ratio and Portfolio Turnover Rate:

Item	2024 (%)	2023 (%)	2022 (%)
Management expense over average NAV ratio (%)	1.07	1.50	1.50
Custodian and supervising fee expense over average NAV ratio (%)	0.38	0.30	0.30

<b>Item</b>	<b>2024 (%)</b>	<b>2023 (%)</b>	<b>2022 (%)</b>
Outsourcing service expenses over average NAV ratio (%)	0.22	0.19	0.21
Audit fee expense over average NAV ratio (%)	0.13	0.11	0.11
Legal consultancy, OTC price quotation and other valid service fees; Board of Representatives' remuneration expense over average NAV ratio (%)	0.14	0.12	0.12
Operating expense over average NAV ratio (%)	2.53	2.76	2.77
Portfolio turnover rate (%) = (total value of buy-in portfolio + total proceeds of sale-out portfolio) / 2 / Average NAV	237.35	213.79	192.58

- Information on Loans, Deferred Payments, Repo/Reverse Repo Transactions: None

## 2. Fund Profit Indicators:

<b>Profit last 3 years (VND)</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
	18,322,285,799	17,813,559,282	(41,606,205,318)

Average Annual Profit since Fund Establishment (VND): 8,126,635,435

## 3. Other Comparative Indicators:

<b>Financial Year Ending December 31</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
<b>1. Fund scale at the beginning of the period (based on par value of fund certificate)</b>			
<i>Total value of outstanding Fund Certificate at the beginning of period</i>	116,152,860,700	107,979,312,000	94,597,894,500
<i>Total number of outstanding Fund Certificate at the beginning of period</i>	11,615,286.07	10,797,931.20	9,459,789.45
<b>2. Change of Fund scale during the period (based on par value of fund certificate)</b>			
<i>Number of Fund Certificates subscribed during the period</i>	5,969,135.27	2,105,828.97	2,009,317.97
<i>Net subscription amount in period (based on par value)</i>	59,691,352,700	21,058,289,700	20,093,179,700
<i>Number of Fund Certificates redeemed during the period</i>	(9,238,454.72)	(1,288,474.10)	(671,176.22)
<i>Net redemption amount in period (based on par value)</i>	(92,384,547,200)	(12,884,741,000)	(6,711,762,200)

<b>Financial Year Ending December 31</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
<b>3. Fund scale at the end of the period (based on par value of fund unit)</b>			
<i>Total value of outstanding Fund Certificate at the end of the period</i>	83,459,666,200	116,152,860,700	107,979,312,000
<i>Total number of outstanding Fund Certificate at the end of the period</i>	8,345,966.62	11,615,286.07	10,797,931.20
<b>4. Fund Management Company and related parties' ownership ratio at the end of the period</b>	49.68%	65.01	69.94
<b>5. Top 10 investors' ownership ratio at the end of the period</b>	54.22%	67.33	71.82
<b>6. Foreign investors' ownership ratio at the end of the period</b>	42.35%	60.27	64.83
<b>7. Number of investors of the Fund at the end of the period</b>	2,675	1,749	1,097
<b>8. Net asset value per Fund Certificate at the end of period</b>	16,095.80	13,891.27	12,299.93

- The method and principles for determining asset value and profit value are consistent, publicly disclosed, and verified by an independent organization. The asset valuation method is stipulated in the Valuation Handbook prepared by the Fund Management Company, approved by the Fund Representative Board, and reviewed by the Supervisory Bank.
- Data is provided by an independent organization: securities prices are provided by reputable, independent quotation service providers in the market.

#### **4. Disclaimer:**

The information on the Fund's performance is for reference only and does not guarantee future profitability for investors.

### **III. Report on Asset Management Activities of the Fund Management Company**

a) Explanation of Changes in the Fund Management Company:

*The Fund did not change its Fund Management Company during the reporting period.*

b) Explanation of Whether the Fund Achieved its Investment Objectives:

*(This explanation is presented in the Fund's annual report.)*

*The Fund began disbursement on January 10, 2019, and completed disbursement by the end of January 2019. After the initial disbursement period, the Fund has kept pace with the market and has started achieving strong profit growth in recent years.*

*The stock market in 2024 achieved an average return rate of over 12.1%, with robust growth in the first half of the year, while the second half saw the market moving sideways within a narrow*

range. This was due to a balance between pressures from geopolitical events, exchange rate risks, and the net withdrawal trend of foreign investors, offset by domestic fundamentals such as corporate profit growth and expectations of a market upgrade. However, the absence of strong growth drivers for the market throughout the year meant that the overall growth of 12.1% compared to 2023 was considered quite positive relative to other markets in the region.

The Fund also restructured its investment portfolio, continuing to focus on selecting fundamentally sound and undervalued stocks that had declined with the market to achieve faster recovery. As a result, the Fund achieved a profit growth rate (performance) of 15.87%, slightly outperforming the VN-Index.

c) Comparison of the Fund's Profit Results with the Benchmark Portfolio, Base Index Published in the Prospectus for the Same Reporting Period (by Graph):

(Note: The Fund completed disbursement from January 31, 2019)



31/12/2024	6 Tháng	9 Tháng	YTD 2024	2023	2022	2021	2020	Từ lúc giải ngân (10/01/2019)
DFVN-CAF	0.98%	0.24%	15.87%	12.94%	-25.10%	30.05%	20.98%	60.96%
VN-Index	1.72%	-1.35%	12.11%	12.20%	-32.78%	35.73%	14.87%	41.02%
VN100	3.62%	2.26%	16.48%	18.17%	-36.62%	47.94%	21.56%	61.61%
<b>So với VNIndex</b>	<b>-0.74%</b>	<b>1.59%</b>	<b>3.76%</b>	<b>0.74%</b>	<b>7.68%</b>	<b>-5.68%</b>	<b>6.11%</b>	<b>19.94%</b>

d) Comparison of the Fund's Profit Results with the Benchmark Portfolio, Base Index Published in the Prospectus for the Last 5 Years up to the Reporting Date (by Graph):

Not applicable

e) Description of Investment Strategies and Tactics Used by the Fund during the Reporting Period:  
*The Fund's investment strategy aligns with the strategy published in the Prospectus: The Fund invests in a diversified portfolio of large-cap listed stocks on the Vietnam Stock Market. Industry and company selection is based on a value-oriented approach, fundamental analysis, and an assessment of market factors.*

*Company selection criteria include:*

- *Leading companies in their business sectors*
- *Healthy financial status*
- *Stable cash flow and good asset quality*
- *Reliable corporate governance system*

*The main investment focus of the DFVN-CAF is on listed stocks on the Stock Exchanges.*

f) Description of Differences in the Fund's Investment Portfolio Structure at the Reporting Date Compared to the Previous Year's Portfolio:

*The stock market continued to recover and grow in 2024, reflecting not only economic recovery but also benefits from a favorable interest rate environment and abundant liquidity through credit growth. Additionally, investor sentiment improved with a stable macroeconomic environment and sustained expectations of corporate profit growth.*

*In 2024, the Fund maintained a higher growth rate than the VN-Index by significantly increasing its allocation to fundamentally strong stocks with healthy financials and high liquidity, such as VCB, ACB, CTG, FPT, HPG, and VNM..., while actively restructuring the portfolio flexibly in response to short-term market fluctuations. The Fund avoided investing in speculative, high-risk stocks.*

g) Analysis of the Fund's Performance Based on the Comparison of NAV per Fund Unit (after adjusting for distributed profits, if any) at this Reporting Period and the Previous Reporting Period:

*The NAV per Fund Unit as of December 31, 2024, reached VND 16,095.8, an increase of 15.87% compared to the NAV of VND 13,891.27 as of December 31, 2023. This increase reflects the market recovery as Vietnam's macroeconomic conditions continued to improve. Additionally, this growth was supported by a loose monetary policy despite exchange rate pressures, with credit growth reaching 15% and interest rates maintained at reasonable levels. Potential risks such as inflation and exchange rates gradually stabilized, and investor sentiment improved significantly.*

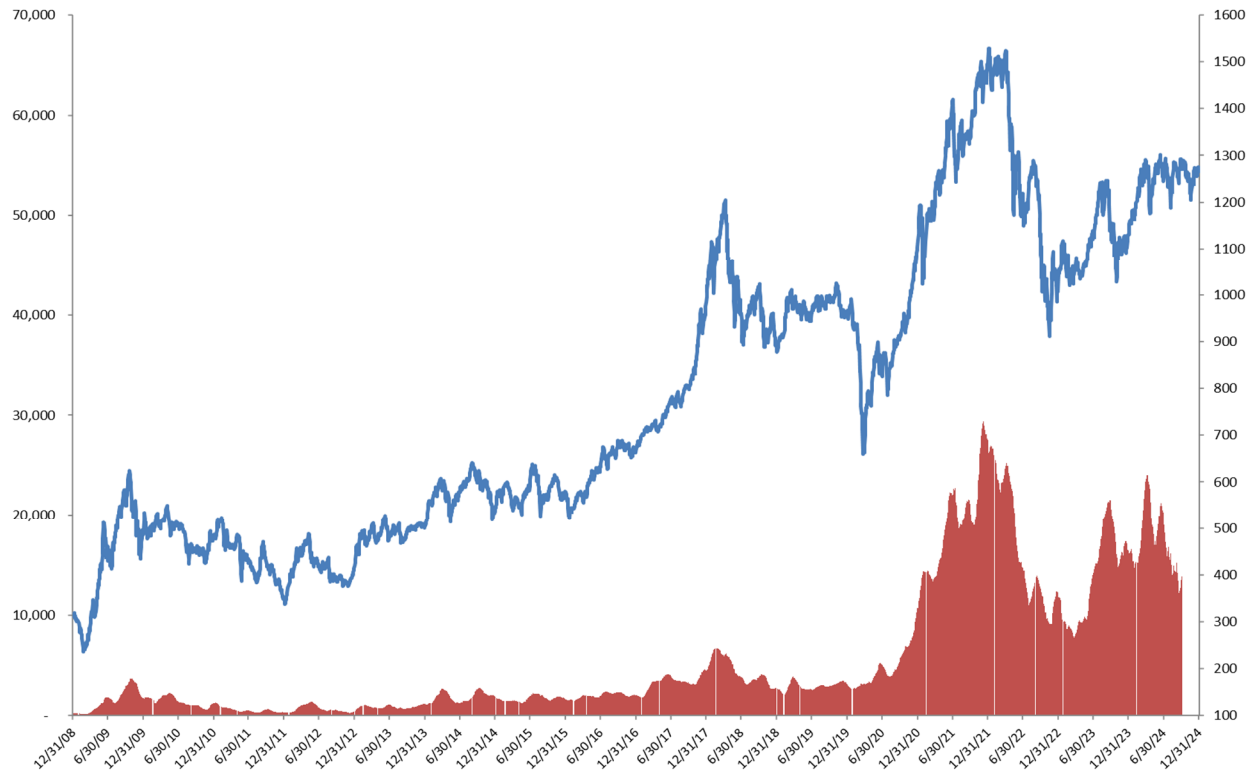
h) Assessment of Market Fluctuations during the Reporting Period, Including Foreign Markets, and Information on Investment Returns for Each Asset Type: Stocks, Blue-Chip Stocks, Small-Cap Stocks:

*The Fund focused on investing in listed stocks on the Stock Exchanges, primarily in large-cap companies with high liquidity, leadership in their industries, competitive advantages, long-term growth potential, good governance, and strong financial capacity. The Fund also allocated a*



portion of its assets to listed companies with lower market capitalization and liquidity but attractive valuations and clear growth potential.

The chart below shows the VN-index trend (blue line) and trading value (red columns).



Overall, the Vietnam stock market in 2024 grew quite positively despite numerous challenges throughout the year. The VN-Index increased by 12.1% compared to the end of 2023, ranking among the strongest growth markets in Southeast Asia. In the first half of 2024, the market saw a significant increase of over 15%. However, it declined in the final months of 2024 compared to Q2, reflecting more cautious investor sentiment due to market risks, particularly exchange rate risks. The VN-Index closed at nearly 1,267 points on December 31, 2024, up from 1,130 at the end of 2023. HOSE data showed that market capitalization at year-end exceeded USD 214.3 billion, nearly 45% of Vietnam's GDP in 2024. Market liquidity also improved significantly, with average trading value rising to over VND 18,600 billion per session from VND 15,200 billion per session in 2023, an increase of over 22%. However, foreign investors continued to record a net withdrawal from the market, with a total net withdrawal value of over VND 93,000 billion (compared to VND 24,600 billion for the entire year of 2023).

In the long term, the market is expected to benefit from new growth in drivers such as improved corporate performance, continued government stimulus policies, and reduced tax and fee burdens. Monetary policy is expected to remain accommodative, although the scope for further easing is limited. Fiscal policy expansion through planned public investment projects is anticipated to drive growth in other economic sectors. Additionally, the expectation of upgrading Vietnam's market status in the coming year is likely to attract foreign capital back to the market. However, risks related to exchange rates and international trade conflicts could still impact Vietnam's import-export activities.

*In reality, events that negatively affect the stock market are inevitable; however, their impact is typically short-term compared to the long-term sustainable development of the economy and the stock market. Macroeconomic instability or negative events will eventually subside and be addressed to support economic recovery. Vietnam has extensive experience in managing its economy through challenging periods. Therefore, we believe that with recent reasonable macroeconomic management measures and efforts to curb speculation and market manipulation, while maintaining stable inflation and exchange rates, the stock market will gradually recover, investor confidence will return, and the market will continue to grow in the long term. International organizations recognize Vietnam's economy as a rare bright spot amid a global recession. Vietnam's economy is expected to recover gradually and grow steadily in the coming years. In the medium to long term, the Vietnam stock market retains significant development potential due to:*

*Macroeconomic environment: Vietnam is assessed as having stable development, reflected in high GDP growth, controlled inflation at moderate levels compared to other countries, stable long-term exchange rates (despite occasional fluctuations due to specific events, which are short-lived), and continued strong FDI attraction. Thus, Vietnam's economy remains on an upward trajectory.*

*Stock market assessment: With reasonable valuations and attractive returns compared to regional markets (a price-to-earnings ratio (P/E) lower than the multi-year average and more competitive than regional peers, alongside high return on equity (ROE) and return on assets (ROA)). The growing middle class is increasingly participating in the stock market, as evidenced by a sharp rise in new account openings in recent years.*

*Event-driven factors and catalysts for stock market growth include: (i) Accelerated public investment disbursement; (ii) Vietnam's market status upgrade (FTSE Russell and MSCI Emerging Markets); (iii) Active participation in free trade agreements (FTAs); and (iv) Attraction of investment capital into the stock market through products such as index funds, futures contracts, and options.*

*In the short term, caution is advised due to unpredictable global risks that could broadly impact Vietnam's economic situation: geopolitical tensions, international trade trends, and climate change effects are difficult to predict. Additionally, economic slowdowns in major export-import partners such as Europe and China pose risks. Domestically, uncertainties in the real estate market, corporate bonds, and non-performing loans in the banking system remain unquantified, while consumer demand recovery is sluggish, and exchange rate risks persist. Thus, maintaining macroeconomic stability and promoting growth, as the current goal, remains a challenging task for the Government.*

*Overall, with fundamental value factors combined with qualitative factors as analyzed above, the Vietnam stock market is expected to exhibit positive long-term scenarios alongside the gradual recovery and improvement of the economy, laying a foundation for sustained development in the coming years. This optimistic outlook assumes that external risk impacts are not overly severe, inflation and exchange rates remain stable, and risks in the commercial banking system stay manageable.*

i) Information on Fund Unit Splits during the Period (if any); Impact of Fund Unit Splits on NAV per Fund Unit (before and after the split):

j) Cases Affecting the Rights of Fund Unit Holders:

*The rights of Fund Unit holders are as stipulated in the Fund Charter and Prospectus.*

k) Information on Transactions with Related Parties:

*The Fund did not conduct any investment or asset transactions between the Fund and the Fund Management Company and related parties, except for transactions of Fund Units by internal persons and related parties of internal persons (these transactions are disclosed and reported according to the legal regulation on information disclosure in the securities market), and expenses in accordance with the Fund Charter and Prospectus.*

l) Other Information (if any): *None*

#### **IV. Report on Supervisory Bank Activities for the Period from January 1, 2024, to December 31, 2024:**

- a) Explanations about the replacement of the supervisory bank (if any): There was no change in the supervisory bank during the period.
- b) Depositing of assets of the fund/securities investment company: The fund's assets are custodized at supervisory bank in compliance with current regulations.
- c) Compliance with investment limits and loan limits as prescribed by law, charter of the fund/securities investment company and prospectus: Fund Management Company has complied with investment restrictions, lending and borrowing restrictions of the Fund in accordance with prevailing regulations, the Fund's Charter, Fund's prospectus.
- d) Determination of NAV is in compliance with prevailing regulations, the Fund's Charter, Fund's prospectus.
- e) Offering of additional fund certificates/shares of the securities investment company and redemption of fund certificates as prescribed by law, charter of the fund: Fund Management Company has a procedure for subscription and redemption of Fund units which is complied with Fund's Charter, Prospectus and applicable laws and regulations.
- f) Distribution of profits of the fund/securities investment company in conformity with investment objectives of the fund: Fund has not distributed profit in this reporting period.

#### **V. Report on Delegated Activities**

1. Costs Payable to Delegated Parties Compared to Profit, Income, and Total Operating Expenses of the Fund for the Year Ending December 31, 2024:

<b>Costs Payable to Delegated Parties</b>	<b>Percentage of Profit (%)</b>	<b>Percentage of Income (%)</b>	<b>Percentage of Total Operating Expenses (%)</b>
OEFs Fund administrative fee	0.79	0.67	4.54
Transfer Agent Service Fee	0.72	0.61	4.12

2. Asset Ownership Registration: *Not applicable*

3. Impact of Delegated Activities on Fund Profit and Risk Level: *None*

4. Total Costs of Delegated Activities Payable to Delegated Parties (if the delegated party provides multiple services to the fund management company): *None*

5. During the Fund's operation, the Company believes that the Fund Administration Service of HSBC Bank (Vietnam) Ltd., the Transfer Agent Service of the Vietnam Securities Depository and Clearing Corporation (VSDC) still meet the requirements for maintaining an internal control system, risk management, confidentiality, technical infrastructure, hot backup system, disaster recovery system, ensuring the delegated activities of providing Fund Services and Transfer Agent Services for the DFVN Capital Appreciation Fund (DFVN-CAF) are carried out smoothly, without affecting the investment activities of investors.

**Dai-ichi Life Vietnam Fund Management  
Company Limited**

**General Director**

***Tran Chau Danh***